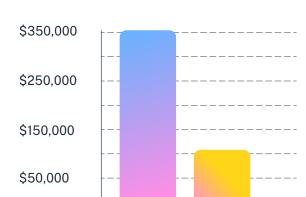
# FRACTIONAL CMOS DELIVER FLEXIBILITY AND FOCUS

#### **Cost Savings Compared to a Full-Time CMO**



- A full-time CMO salary averages \$200,000-\$350,000 per year, excluding benefits, bonuses, and equity.
- A Fractional CMO costs 60–80% less providing high-level strategy without the full-time expense.

Companies save on hiring, onboarding, and long-term commitments while getting expert marketing leadership.

#### **Increased Marketing ROI & Revenue Growth**



Marketing-led companies grow

20-30%

faster than those without structured marketing leadership.



Businesses that hire a Fractional CMO often see a

15-25%

increase in marketing efficiency due to better campaign optimization and data-driven strategies.



Companies that lack marketing leadership waste

30%

of their budgets on ineffective marketing efforts.

## Improved Sales & Lead Generation

Companies with clear marketing strategies generate



more leads than those without.

A Fractional CMO ensures alignment between sales and marketing teams, leading to higher close rates and shorter sales cycles.

#### **Faster Execution & Agility**



A Fractional CMO launches strategies in 50% less time than an in-house team figuring it out alone.



72% of companies using fractional executives report improved speed-to-market for new initiatives.

Because they work across industries, Fractional CMOs bring best practices, fresh ideas, and proven playbooks.



### **Competitive Advantage & Market Positioning**



80% of companies struggle with differentiation and positioning. A Fractional CMO helps define a clear brand message, unique value propositions, and better customer engagement.



Businesses that focus on strategic brand positioning see 23% higher customer loyalty and retention rates.

# Optimized Marketing Tech & Digital Transformation



of businesses don't fully utilize their marketing tools. A Fractional CMO ensures effective CRM, automation, and analytics implementation.

Companies that leverage data-driven marketing see

5-8X

better ROI than those relying on intuition-based strategies.

## Flexibility Without Long-Term Commitment

A Fractional CMO provides on-demand expertise without requiring a long-term executive hire.

Ideal for startups, scaling companies, and mid-sized businesses that need senior leadership but can't afford or justify a full-time CMO.

